

IN THIS ISSUE:

From the CEO	2
Introducing Rekon Online!	2
eRecording Update	3
Doktrak – The Post-Closing Solution	3
Upcoming Events	4

Congratulations to Our Recent Completions:

- Asset Foreclosure Rekon Online
- Citizens Bank Rekon2000 Install
- GMAC Mortgage eRecording Upgrade
- M&T Bank Rekon2000 Upgrade
- Morgan Stanley Credit Corp. Rekon2000 Upgrade
- TruHomes Rekon Online
- Wilmington Financial Rekon Online

Signed! Welcome to Our New Clients and Upgrades:

- Centlar, FSB Rekon2000 Upgrade
- Mortgage Lenders Rekon2000 Upgrade
- Union Bank of CA Rekon2000 Upgrade (With eRecording)

eThoughts of an eWorld

To the general population, “e” is just a letter; a vowel as a matter of fact. But “e” is more than just a letter.

To the mathematical and scientific community, “e” is a number for which the precise value cannot be determined and which represents a natural phenomenon in the physical universe associated with change; precisely exponential change. For example, very hot water cools at a faster rate than water already closer to room temperature. This manifestation of change can be represented by mathematical equations containing the value of “e.”

And today, in our technological age, “e” has a new meaning: Electronic. So, we now have eNewsletters, eCommerce and of course, eRecording.

The electronic “e” is a very small symbol of a very big phenomenon. It is a relentless march toward the future: the eFuture. In the 1980s the “electronic” age was represented by the first desktop computers, which were good for word processing and managing small lists and spreadsheets. Then came networks. Now even a kid in his bedroom is on the Internet. His Mom and Dad are probably on a business network, communicating with other computers in their own office environment, and using the Internet to communicate with people outside the company.

As this phenomenon develops, its uses become more sophisticated. At first it

was amazing to type a document, then make changes and corrections and spell check without using an eraser or retyping the whole thing. Today we take this feature for granted, and we are on to bigger applications. But at the time, to people who emerged from the days of the clattering typewriter, this was nothing short of a miracle.



The area of greatest change is the use of computers to keep track of large amounts of data that would once have resided only on paper. The quick accessibility of data, by more than one person in more than one location simultaneously, is the current major business eMiracle. In the mortgage loan servicing industry, data is available instantly that would once have required a search for paper files. A customer service representative can bring up information about the caller, usually adequate to handle the caller’s request, with a few keystrokes.

This transformation is still taking place; paper files are nevertheless heavily in use.

Continued on page 3, column 3

From the CEO: Is eRecording Here Yet?

I still remember a company I worked for in the 1980s. We requested a fax machine. Treasury told us there was no point in buying a fax machine because nobody else had one anyway. So we didn't buy one. Not at that time.

Where is the curve on eRecording? Most of us know it's in the beginning stage of the exponential curve. But many really haven't taken the time to look at it – see what it means – not in five years but *this* year.

eRecording solves existing challenges currently experienced in the paper world.

- Improves slow recording turnaround during high volume times

- Reduces rejection rates
- Eliminates printing paper, signing paper, creating physical checks, waiting for accounting, packaging, sending it either by regular mail, certified mail, overnight mail
- Provides instant confirmation of recording and captures recording information for release.

eRecording also helps county recorders as well:

- Automatically indexes the document thereby reducing the backlog and alleviates the load on the counties who have to handle the backlog of boxes of documents waiting to be indexed
- Electronic prequalification of recording information reduces county rejections, either for fees or other technical reasons.

At Rekon we've been working hard to integrate workable eRecording solutions into our

software so an eRecorded document can be followed up and tracked.

In any case, we know, and so do you, that you will not always be slinging paper around the office the way you are today. Don't throw it all in the dumpsters yet, but it's time to start planning – thinking about the switch that's going to occur whether we want it or not.

Why will paper be replaced? Cost. In the end, the costs of mailing and storing paper documents and files is prohibitive compared to storing electronic data. All of the data in a small local library could be stored electronically on one high-end modern laptop. But the existing paper system is a working system. It will be supplanted gradually, not suddenly. Any steps we can take to align with it and help it along will put us in control of our future rather than being the victims of it.

Stanley Gainsforth
Founder and CEO

Introducing Rekon Online!

Rekon Online is the web accessible version of Rekon2000 software that is ideal for low and medium volume users.

Using America's leading lien-release software, Rekon Online is available to anyone. This version has many advantages for users who do not want the additional overhead or resource allocation required for in-office installation and maintenance of a major software package.

Rekon Online gives instant access to the most updated version of Rekon2000 without



having to use in-house manpower to test and install Updates. Rekon Online prints documents in your office, and like our other

Rekon2000 software, uses eRecording where available and provides long-term tracking solutions.

eRecording Update

eRecording is a growing phenomenon. Here's the latest list of counties that have now gone live on eRecording and are now available through the Rekon2000 system.

ACS List

COUNTY/PROD	STATE
Alamosa	CO
Arapahoe	CO
Boulder	CO
Douglas	CO
Jefferson	CO
La Plata	CO
Mineral	CO
Pueblo	CO
Weld	CO
Broward	FL
Cook	IL
Winnebago	IL
Middlesex North	MA
Oakland	MI
Ottawa	MI
Gloucester	NJ
Tulsa	OK
Denton	TX
Ft. Bend	TX
Tarrant	TX
Williamson	TX
King	WA
Snohomish	WA
Brown	WI
Dane	WI
Milwaukee	WI

Ingeo List

COUNTY/PROD	STATE
Maricopa	AZ
Orange	CA
San Bernardino	CA
Bay	FL
Broward	FL
Orange	FL
Palm Beach	FL
Polk	IA
Cook	IL
DuPage	IL
Sedgwick	KS
Boone	MO
Mecklenburg	NC
Washoe	NV
Lancaster	PA
Philadelphia	PA
Tarrant	TX
Fairfax	VA
Brown	WI
Chippewa	WI
Dane	WI
Kenosha	WI
Milwaukee	WI
Portage	WI
Racine	WI
Washington	WI

eThoughts of an eWorld

Continued from page 1

One of the influences that monitors the change is the gradual acceptance of electronic data in place of paper in recorders' offices. Another is the acceptance of electronic data in place of paper by investors. As long as paper is required in some part of the flow line, it will to some degree retard the eMovement. It becomes sort of a standoff. The world of the mortgage loan servicer is gradually becoming an eWorld.

There is still a lot of work to be done in this area. There are agreements and standards to put in place. But it's already happening, nonetheless. eRecording is going on in many of America's largest recording districts, and more are coming on board all the time.

The benefits of eRecording are overwhelming. To suppose that it won't eventually occur is a 21st Century version of the naiveté of the horsemen in 1900 who didn't believe in the future of the automobile. Paper is already an anachronism in the data storage world. There is only one copy of a paper original, and it has a physical location – people have to go there to read it. Imaging has already taken us one step in the direction of the eWorld, but it's still predicated on the original paper as a source. The shift is inevitable. Where fire, flood or earthquake can wipe out paper, well-managed electronic records are duplicated – backed up in different parts of the country on large national, or sometimes international networks, and on hard media.

While paper has a static location, electronic records can reside anywhere, in any number of copies. They can go thousands of miles in milliseconds at no cost, while the paper document must be shipped, taking at least a day from any point in the U.S. to any other point, at high cost. The handwriting is on the wall.

Doktrak – The Post-Closing Solution

File room and post-closing activities are handled with Rekon Technologies' DokTrak software – the most robust post-closing software on the market.



Capable of high-volume processing (i.e. tracking millions of exceptions), DokTrak is a comprehensive solution for the gap between the LOS software or Acquisitions, and the boarding system.

All file room functions can easily be tracked and managed with DokTrak. Because DokTrak locates any document, either individually, in a file, or even in nested files, it provides real-time access to document locations whether it be in an imaging system or in a physical file storage facility.



PRSR STD
US POSTAGE
PAID
MARKETSHARE

Rekon Technologies
Aurora Marsh
Executive Vice President
23 E Colorado Blvd, Suite 203
Pasadena, CA 91105

Tel: (626) 577-4350
Fax: (626) 577-4360
Cell: (626) 207-6437

auroram@rekon.com

www.rekon.com

Upcoming Events

Event	Location	Dates
MBA's 92nd Annual Convention & Expo	Walt Disney World Swan and Dolphin – Booth 334 (Orlando, FL)	10/23/2005 – 10/26/2005
MBA's National Mortgage Servicing Conference & Expo 2006	Phoenix Civic Plaza (Phoenix, AZ)	2/14/2006 – 2/17/2006
PRIA 2006 Winter Conference	Hilton Washington (Washington D.C.)	3/1/2006 – 3/3/2006
MBA's National Technology in Mortgage Banking Conference and Expo 2006	San Diego Convention Center (San Diego, CA)	3/29/2006 – 4/1/2006
MBA's National Secondary Market Conference & Expo 2006	Hilton Chicago (Chicago, IL)	5/7/2006 – 5/10/2006